

prison  
entrepreneurship  
program

Business Plan Competition  
January 23, 2026

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All-In Moving By Mr. Nice Guy

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# *All-In Moving by Mr. Nice Guy*

Business Plan  
January 2026

*Eric*  
Owner & Founder

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**EXECUTIVE SUMMARY**

Opportunity	Purpose	Solution																																					
<ul style="list-style-type: none"> <li>• Lack of reliable moving companies</li> <li>• Lack of transparency at every level</li> <li>• Lack of moving companies who actually care about their clients and employees</li> </ul>	<ul style="list-style-type: none"> <li>• To provide exceptional customer service in the moving industry one home at a time by cultivating leadership qualities within our employees; through empowerment, training, and the continual promotion of personal growth</li> </ul>	<ul style="list-style-type: none"> <li>• A culture that promotes empowerment, training and personal growth</li> <li>• Incentivized training and pay</li> <li>• A hiring process that selects only those closely aligned with our core values</li> <li>• A full breakdown of all charges, fees, etc. that a client may incur</li> <li>• Location of truck w/ belongings on company website</li> </ul>																																					
Customers	Differentiators	Extras																																					
<ul style="list-style-type: none"> <li>• Home owners (new/old)</li> <li>• Renters (apartments, houses)</li> <li>• Elderly (assisted living communities)</li> <li>• College students</li> </ul>	<ul style="list-style-type: none"> <li>• Adding value to everyone with whom we come in contact. (staff, clientele, the public)</li> <li>• Focus on employee empowerment/building leaders</li> <li>• Hyper focused communication level (before the move, during, and after)</li> <li>• Management will come on-site to every move in progress (within a certain radius)</li> <li>• My passion for serving others</li> </ul>	<ul style="list-style-type: none"> <li>• Pre-established relationships w/ leasing agents</li> <li>• Relationships w/ leadership in other moving companies</li> <li>• Relationships w/ other movers in the industry</li> </ul>																																					
Marketing	Start-up Costs	Financials & Extras																																					
<ul style="list-style-type: none"> <li>• Word of mouth</li> <li>• Ground marketing/networking (develop relationships with realtors, leasing agents, etc.)</li> <li>• Online presence (website and social media)</li> <li>• Community events</li> </ul>	<table border="0"> <tr> <td>Owner investment - cash</td> <td style="text-align: right;">\$ 10,000</td> </tr> <tr> <td>Owner investment - equipment</td> <td style="text-align: right;">-</td> </tr> <tr> <td>Vehicle and/or equipment loan</td> <td style="text-align: right;">-</td> </tr> <tr> <td>Start up financing</td> <td style="text-align: right;">-</td> </tr> <tr> <td><b>Total startup costs:</b></td> <td style="text-align: right;"><b><u>\$ 10,000</u></b></td> </tr> </table>	Owner investment - cash	\$ 10,000	Owner investment - equipment	-	Vehicle and/or equipment loan	-	Start up financing	-	<b>Total startup costs:</b>	<b><u>\$ 10,000</u></b>	<table border="0"> <tr> <td colspan="3">Year one summary income statement:</td> </tr> <tr> <td>Sales</td> <td style="text-align: right;">\$ 186,700</td> <td style="text-align: right;">100%</td> </tr> <tr> <td>COGS</td> <td style="text-align: right;">49,500</td> <td style="text-align: right;">27%</td> </tr> <tr> <td>Gross profit</td> <td style="text-align: right;"><u>137,100</u></td> <td style="text-align: right;"><u>73%</u></td> </tr> <tr> <td>Overhead</td> <td style="text-align: right;">26,600</td> <td style="text-align: right;">14%</td> </tr> <tr> <td>Pretax income</td> <td style="text-align: right;"><u>110,500</u></td> <td style="text-align: right;"><u>59%</u></td> </tr> <tr> <td>Tax expense</td> <td style="text-align: right;">27,600</td> <td style="text-align: right;">15%</td> </tr> <tr> <td>Owner withdrawals</td> <td style="text-align: right;">-</td> <td style="text-align: right;">0%</td> </tr> <tr> <td>Net income</td> <td style="text-align: right;"><u>\$ 82,800</u></td> <td style="text-align: right;"><u>44%</u></td> </tr> </table>	Year one summary income statement:			Sales	\$ 186,700	100%	COGS	49,500	27%	Gross profit	<u>137,100</u>	<u>73%</u>	Overhead	26,600	14%	Pretax income	<u>110,500</u>	<u>59%</u>	Tax expense	27,600	15%	Owner withdrawals	-	0%	Net income	<u>\$ 82,800</u>	<u>44%</u>
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## **TEAM LEADERSHIP STATEMENT**

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### **CEO: Eric**

Eric brings customer service, leadership and flexibility to this venture and has over 10 years' experience in the main industry, both as a professional mover and multiple management roles. He also specializes in using hand tools, furniture repair and crating.

### **CMO: Myron**

Myron blesses this venture with hid people skills, competitiveness, and problem-solving abilities. He has over 10 years' experience with software and moving experience as well. He also specializes in designing mobile applications.

### **CFO: Jamel**

Jamel gives this team his experience in handling finances, a keen insight into financial topics and a sharp mind. With over ten years of hotel management he also brings teamwork and leadership skills to this venture.

### **COO: Jose**

Jose brings teamwork experience, critical thinking and versatility to this team. He has over 20 years' experience divided between mechanics and masonry. He also specializes in plumbing.

## **PRODUCT/SERVICE OFFERING**

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All-In Moving by Mr. Nice Guy is a high-end moving service catering to a variety of moving and moving related needs, whether it be local or long distance. We will provide over the phone and in-home estimates to assess how we may best accommodate the clients moving needs. For best estimate we recommend our free of charge in-home estimates. We also offer packing and unpacking to provide a full-service experience. Load and unload only for our more industrious clients. For those who may not require moving services but still need an extra hand or two; we offer mounting, assembly, protection/wrapping services, as well as junk removal. Our local and long-distance moving service will account for 80% of revenue, while the remaining 20% will fluctuate between the other services we provide.

Being of service has always been my passion, I truly believe that I was put on this earth to serve. From the moment I could walk my mother called me her “little helper” because even though I was often in the way, I always tried to help her. Later in life I joined the Army because of the same indwelling desire to be of service. That desire still burns hot in my soul, to best serve my family. The best way for me to do that is by serving our clients with that same level of passion. That is why starting with our estimation process, whether by phone; where we will gather as much information as we can, to be as thorough as possible to provide the moving crew with the ability to give the client the best moving experience. Or rather it be our free of charge in home estimation, where our estimator will come to the client’s home, going room by room, create an itemized list of everything that will be moved, as well as any potential obstacles or specialty items the crew will need to be aware of. Our services are offered at an hourly rate, but with our free in-home estimate comes the ability to provide the client a flat rate option, which is an all-inclusive fee of every service the client selects. This is also where packing and unpacking services will be offered as well as mounting services, whether it be tv’s, draperies, frames etc., which can be scheduled for same day or at a later date, per the client’s convenience. We also offer assembly services with every move, but also offered separately for anything that may be delivered to the client unassembled. We provide protection and wrapping services that comes standard whenever we handle any of the client’s belongings, but also offered separately for any item that may go into transit. We will completely protect the item using blankets, stretch wrap, and custom-made crating as the item requires. With our junk removal services, we will dispose of any unwanted items the client may have. All damage from the move will be taken at the end of the move, as well as most small furniture items. For larger items we do assess a reasonable fee. We also offer this as a stand-alone service.

Starting at the moment we first receive the clients call, they will experience a level of customer service foreign to this industry. The way our customer service reps are attentive to their needs, informative in the services we offer and upfront with any fees with any fees the client may incur. Once the client has booked, they will receive an email confirming move details and everything agreed upon, along with helpful tips to help them prepare for move day. The day before move day they will receive a call confirming arrival time, crew size, and request notification of any charges that may have occurred, or any last-minute packing help needed, so that the crew will arrive as prepared as possible. Finally, move day has arrived. The morning of, the client will receive a call from the crew lead with an estimated arrival time. They will arrive, armed with all equipment and materials needed to perform a high-quality move, a desire to serve and most importantly a bright smile. They will then begin to protect the home and furniture. At any point during the move management will arrive onsite to check in with the client, it’s a surprise! They will expertly load and secure the belongings once loaded and secured they will confirm the delivery address and safely hit the road. Once at the delivery, everything will be done as when they arrived earlier. Once everything is unwrapped and placed precisely where the client desires.

The crew lead will perform a final walk through confirming everything is exactly as the client requested, express what a pleasure and honor it has been to serve, collect payment and say their farewells. 1-2 days after, management will follow up to see if the client is still delighted with our services and ask for feedback on any way that we can improve, as well as if they will do us the honor of leaving a review.

All-Ins main goal is to set a new standard of quality in the moving industry by providing indulgent customer service. As well creating more servant-leaders through our incentivized training process and team building exercises. Through serving our clients we in turn serve our families. That motivation and desire will keep us at the fore front of the moving world. Through word of mouth of our outstanding customer service and our social media marketing of short videos providing helpful moving tips, comical material featuring Mr. Nice Guy, our brand will establish a firm foothold in the moving industry. Customer service is our super power and All-In Moving by Mr. Nice Guy has come to save the day!

**Market:**

All-Inn moving by Mr. Nice Guy is in the vast and steadily growing market of home relocation which is the back bone of our revenue stream. At the national level the many industry has an estimated value of \$21.3 billion annually. With 612,000 moves into Texas and 478,000 moves out in 2023-2024, Texas leads the country in net migration. In Houston alone with a population of 2.3 million and a 1.9 % growth rate annually; there are 12,000 potential clients moving monthly. Moving services are in high demand 8-9 months out of the year, but with Houston being the 4th largest city in America there are other opportunities that are in line with our service offerings. Such as our mounting service which generates \$3.5- 12.1 billion annually, or our junk removal which annually generates \$10 billion in revenue across the US and \$175-200 million annually by small businesses in in Texas. With moving services, revenue is generated by hiring out our physical prowess and knowledge to a market who can't relocate their belongings on their own or find it more convenient and /or just have the means to hire a company to do it for them. Based on this, startup costs are relatively low, with the bulk of our costs going toward rental trucks and the initial cost of equipment and supplies which are all things that can be customer finance if I choose to go that route. As well as me personally performing moves I can lower my labor costs and boost our profit margin, as well as ensure the quality of service.

**Competition:**

Nationally our biggest competitor are people who move on their own which makes up 62% of our market. But commercially it would be established names such as Two Men and a Truck, Van Lines and All My Sons Moving. Their strength is also their weakness, being big names and being in business for so long, they have generated quite a bit of negative reviews to go along with their positive reviews. Potential clients seeing this would rather not take a chance and seek out a company with a higher ratio of positive reviews with cheaper or comparable rates. Locally I'll be competing names such as Jonah's Movers, Einstein Moving company and Power Movers who are ranked the top 3 out of 10 moving services in Houston. With the moving industry being a very fragmented market with a low barrier to entry any other company able to differentiate themselves as well as myself will be able to easily carve out a section for ourselves.

**Differentiation:**

Our biggest differentiation will be our customer service and quality of service. All-in doesn't only provide a service, we provide an experience from the very first moment we come into contact with the client. Whether you book with or not we find some way to be of service and add value to your experience. Whether it be pointing you to another service that would be a better fit or providing helpful tips to help you do it yourself. Another is our training, our movers will not only be trained to professionally handle your furniture, they will also receive training in customer service; how to be friendly and personable yet professional in demeanor and appearance. With daily team building exercises all our staff will begin their day enthusiastic and ready to serve. For every move we perform, management will arrive on site personally, to ensure the service being provided is on par with All-Ins Service. Another is the variety of services we offer can be selected with a move or chosen as a stand-alone service; as well as anything else the client needs taken care of as long as it doesn't endanger the crew and is within our skill set.

## **MARKETING STRATEGY**

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### **Price:**

Our pricing will be competitive with other high-end moving services for local moves, based on industry averages. Rates for a two-man crew of movers currently average between \$80-160 per hour leaving room for any potential discounts. All-In's three-man rates will be \$160 an hour and four men \$220, all our moves will carry a 2-hour minimum. For our long-distance moves, pricing will be based on a formula that factors crew size, labor, distance, and other variables such as fuel and any potential overnight stays for the crew. For all long distance moves our estimator will have to verify the load; both for accuracy in pricing for the client as well as to be sure we are amply staffed and equipped to service the client. All of our stand-alone services such as packing, mounting, junk removal, protection/wrapping, and assembly services will also be done by the hour based on crew size, reflective of our rates unless otherwise negotiated.

### **Place:**

Initially I will be operating out of my home offices, one located in southwest Houston and the other in the Montrose district of Houston. Essentially my offices will be mobile with the use of laptop and cell phone. Since my service doesn't require a storefront location or something similar doing business via telephone and internet will suffice. Eventually I will have a physical office in a more centralized location.

### **Promotion:**

Starting out I will lean heavily on my contacts within leasing offices, getting my name out to residents. I will simultaneously do a lot of networking, building relationships and contacts with other leasing agents, realtors, assisted livings, storage facilities, college campuses, furniture retailers, college campuses, furniture retailers, and even other moving companies for days they are overbooked or can't serve clients. I will actively seek community events and venues that give small businesses an opportunity to promote themselves as well. I will also host inexpensive sponsored events at HOA clubhouses and apartment complexes. Like a popcorn night where residents come out and get free popcorn and I will interact with them and promote my company and services. We will also be very active on social media, where we will post content featuring "Mr. Nice Guy" to promote brand awareness. Also, since I will be renting trucks initially, I will use magnetic backed vinyl signage to use the rental as mobile advertising until I can afford a professionally wrapped truck of my own. Speaking of mobile advertising, our company shirts will be lively and attention grabbing while clearly identifying the service we offer. I will also have promotional shirts that will be given to clients who leave us a positive review, so not only does their review generate awareness, when they wear the shirt they will be a walking talking billboard for my company.

## **VISION AND OBJECTIVES**

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### **Two Months Before Starting**

- Set up virtual address
- Open business account
- Begin marketing/networking, building relationships and contacts
- Obtain insurance and licenses
- Create LLC
- Begin reuniting first employee

### **First Two Months After Starting**

- Continued marketing/networking
- Acquire equipment and supplies
- Have 5-10 bookings per month

### **First Year**

- Marketing and networking continued
- Have minimum of 50 solid contacts and relationships
- 10-15 bookings per month/ buy 1st truck

### **Second Year**

- An established presence/reputable name in the industry
- First crew running autonomously, begin training second crew
- Obtain physical office/shop location

### **Fifth Year**

- Four crews running autonomously
- Open second location

### **Tenth Year**

- 3 locations running autonomously
- Begin expanding outside of Texas

### **Philanthropy**

- (EMS) Emergency Moving Services; we will partner with churches and organizations that deal with abused women, single mothers, the elderly and anyone who has fallen on hard times that meets certain requirements, and more than free of charge.
- Summer internship for fatherless and troubled teens where we will instill All-In's core values and teach them leadership skills
- Partnership with PEP and offer job opportunities to our newly released brothers to reduce recidivism and aid them in next step of their journey.
- We will also donate any reusable furniture to needy families or organizations

### **Community Impact**

We hope to stem the tide of young men entering the prison system due to lack of positive role models, mentors and basic job skills. We will also hope to reduce recidivism by offering employment to newly released brothers who've graduated from PEP. We will also have an impact on the environment by recycling all exposed cardboard and with our junk removal services all recyclable junk and old furniture.

# START-UP COST

Owner's name	Eric
Company name	All-In Moving by Mr. Nice Guy
<b>NAICS Business Classification</b>	
Sector (general classification)	_48_49_Transportation_and_Warehousing
Sub-sector (more specific classification)	493: Warehousing and Storage

## Start-up Costs

Year 1

### Assumption 4 - Total Uses

Non-Depreciable Costs	Paid or contributed in Month 1		
marketing, business cards, fliers	410		
cell phone purchase	110		
car/truck down payment, if leased	-		
permits			
supplies, office & misc.	50		
insurance	200		
bonding	500		
general business license	310		
US DOT license/registration	400		
Cash needed for start-up expenses	<u>1,980</u>		
<b>Depreciable Costs</b>			
	Paid or contributed in Month 1	Equipment Financing (Additional to amount paid)	Depreciable Assets
company car, truck or van	-		-
company trailer	-		
computer, printer, fax	500		500
dollies	367		367
ratchet scraps	93		93
moving blankets	500		500
building/office deposit	-	N/A	N/A
beginning cash balance	6,560	N/A	N/A
Cash needed for start-up assets	<u>8,020</u>	<u>-</u>	<u>1,460</u>
			60 assumed life (months)
			<u>24 monthly depreciation</u>
<b>Total start up cost</b>	<b><u>10,000</u></b>		

### Assumption 5 - Total Sources

Cash owner will contribute and the value of owner's assets contributed to company	10,000	100%
Vehicle loan and other equipment debt (see note 7 for financing)	-	0%
Startup financing, if applicable (for example Kiva loan)	-	0%
Outside equity investment, if applicable	-	0%
<b>Total start up cost, total sources</b>	<u>10,000</u>	100%

# FINANCIALS STATEMENT (PRO FORMA)

Year 1

## Assumption 6 - Revenue Model (Economics of One Unit)

	Product 1				Product 2				Product 3			
Product name	long distance				moving (only)				packing (only)			
Product description	full pack & move od household goods with 1 truck & 2 movers out of state				full move of household goods locally with 1 truck and 2 movers				full pack of household goods locally w/ 2 packers			
Price per unit	10,150.00 100%				1,000.00 100%				1,175.00 100%			
Cost of <u>one</u> unit	hours	rate			hours	rate			hours	rate		
Non-owner payroll exp.			-	0%			-	0%			-	0%
Non-owner payroll tax	9.0%		-	0%			-	0%			-	0%
cost 1 description	fuel		500.00	5%	fuel	80.00	8%		materials	300.00	26%	
cost 2 description	overnight stay		400.00	4%			0%		fuel	80.00	7%	
cost 3 description	rental truck		2,500.00	25%			0%				0%	
cost 4 description	flight home		200.00	2%			0%				0%	
Total variable costs			3,600.00	35%		80.00	8%		380.00		32%	
<b>Gross profit per unit - what you see on income statement</b>			6,550.00	65%		920.00	92%		795.00		68%	

	Start-up	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year
long distance sold			-	-	-	-	1	1	1	2	1	1	1	8
moving (only) sold			1	2	2	4	6	8	8	6	6	6	6	55
packing (only) sold			1	2	2	4	4	6	6	6	4	4	4	43
total revenue			\$ 2,175	\$ 4,350	\$ 4,350	\$ 8,700	\$ 20,850	\$ 25,200	\$ 25,200	\$ 33,350	\$ 20,850	\$ 20,850	\$ 20,850	\$ 186,725
total cost of sales			\$ 460	\$ 920	\$ 920	\$ 1,840	\$ 5,600	\$ 6,520	\$ 6,520	\$ 9,960	\$ 5,600	\$ 5,600	\$ 5,600	\$ 49,540
total income statement gross profit (excludes owner labor)			\$ 1,715	\$ 3,430	\$ 3,430	\$ 6,860	\$ 15,250	\$ 18,680	\$ 18,680	\$ 23,390	\$ 15,250	\$ 15,250	\$ 15,250	\$ 137,185

## Assumption 7 - Financing

	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year
Equipment financing, see Start-up Costs sheet	amortization schedule											
Amount borrowed	\$ -											
Interest rate (example 8%)												
Loan term (# of months)												
Monthly payment												
Start-up financing, see Start-up Costs sheet												
Amount borrowed	\$ -											
Interest rate (example 8%)												
Payback period (# of months)												
Grace period (months pay delay)												
Monthly payment	\$ -											

## Assumption 8 - Payroll, nondirect

	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year
# of employees	1	1	1	1	1	1	1	1	1	1	2	
avg hours each employee(s) worked per month, not in EOU above	24	24	24	40	40	40	40	40	40	40	40	
average per hour wage	17.00	17.00	17.00	17.00	18.00	18.00	18.00	18.00	18.00	18.00	20.00	
salary expense, excluduing payroll taxes	408	408	408	680	720	720	720	720	720	720	1,600	7,824

## Assumption 9 - Equipment Purchases, after start-up

Description	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year

**Projected Income and Cash Flow Statements  
Year 1**

	Assump- tions	Start-up Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	First Year	% of Total Revenue
<b>Revenue</b>	2														
long distance	6	-	-	-	-	-	10,150	10,150	10,150	20,300	10,150	10,150	10,150	81,200	43%
moving (only)	6	-	1,000	2,000	2,000	4,000	6,000	8,000	8,000	6,000	6,000	6,000	6,000	55,000	29%
packing (only)	6	-	1,175	2,350	2,350	4,700	4,700	7,050	7,050	7,050	4,700	4,700	4,700	50,525	27%
<b>Total revenue</b>		-	2,175	4,350	4,350	8,700	20,850	25,200	25,200	33,350	20,850	20,850	20,850	186,725	100%
<b>Cost of Goods Sold</b>	2														
long distance	6	-	-	-	-	-	3,600	3,600	3,600	7,200	3,600	3,600	3,600	28,800	15%
moving (only)	6	-	80	160	160	320	480	640	640	480	480	480	480	4,400	2%
packing (only)	6	-	380	760	760	1,520	1,520	2,280	2,280	2,280	1,520	1,520	1,520	16,340	9%
<b>Total COGS</b>		-	460	920	920	1,840	5,600	6,520	6,520	9,960	5,600	5,600	5,600	49,540	27%
<b>Gross profit</b>		-	1,715	3,430	3,430	6,860	15,250	18,680	18,680	23,390	15,250	15,250	15,250	137,185	73%
<b>Expenses</b>	2														
Auto or truck lease	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Depreciation	3	-	24	24	24	24	24	24	24	24	24	24	24	268	0%
Gasoline & fuels	-	-	300	300	300	300	300	300	300	300	300	300	300	3,300	2%
Insurance - bonding	-	-	300	300	300	300	300	300	300	300	300	300	300	3,300	2%
Insurance - vehicle	-	-	200	200	200	200	200	200	200	200	200	200	200	2,200	1%
Interest - equip & start up	7	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Marketing	410	410	-	-	-	-	410	-	-	-	410	-	-	1,640	1%
Office - rent	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Office - insurance	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Office - telephone	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Office - utilities	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Payroll - not owner and not in COGS	8	-	408	408	408	680	720	720	720	720	720	720	1,600	7,824	4%
Payroll taxes (9%)	6 & 8	-	37	37	37	61	65	65	65	65	65	65	144	704	0%
Permits	-	-	400	-	-	-	-	-	-	-	-	-	-	400	0%
Supplies	50	-	300	600	600	400	400	300	300	600	600	400	400	4,950	3%
Tax service	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
Telephone - cellular	110	-	50	50	50	50	50	50	50	50	50	50	50	660	0%
Start-up expenses	1,410	-	-	-	-	-	-	-	-	-	-	-	-	1,410	1%
		-	-	-	-	-	-	-	-	-	-	-	-	-	0%
		-	-	-	-	-	-	-	-	-	-	-	-	-	0%
		-	-	-	-	-	-	-	-	-	-	-	-	-	0%
		-	-	-	-	-	-	-	-	-	-	-	-	-	0%
		-	-	-	-	-	-	-	-	-	-	-	-	-	0%
		-	-	-	-	-	-	-	-	-	-	-	-	-	0%
<b>Total expenses</b>		1,980	2,429	1,919	1,919	2,016	2,469	1,959	1,959	2,259	2,669	2,059	3,018	26,656	14%
<b>Taxable profit (loss)</b>	1	(1,980)	(714)	1,511	1,511	4,844	12,781	16,721	16,721	21,131	12,581	13,191	12,232	110,529	59%
Tax (expense) benefit	1	-	-	-	-	-	(4,488)	-	-	(13,643)	-	-	(9,501)	(27,632)	-15%
Owner's withdrawals	1	-	-	-	-	-	-	-	-	-	-	-	-	-	0%
<b>Net profit (loss)</b>		(1,980)	(714)	1,511	1,511	4,844	8,293	16,721	16,721	7,488	12,581	13,191	2,731	82,897	44%
Depreciation	3	-	24	24	24	24	24	24	24	24	24	24	24	268	
Equipment purchases	3	(1,460)	-	-	-	-	-	-	-	-	-	-	-	(1,460)	
Principle, equipment loan	7	-	-	-	-	-	-	-	-	-	-	-	-	-	
Repay debt financing	7	-	-	-	-	-	-	-	-	-	-	-	-	-	
Owner contribution	3	10,000	-	-	-	-	-	-	-	-	-	-	-	10,000	
Equity investor	3	-	-	-	-	-	-	-	-	-	-	-	-	-	
<b>Net cash flow</b>		6,560	(690)	1,535	1,535	4,869	8,317	16,745	16,745	7,512	12,605	13,215	2,755	91,705	
Cash, period start	-	-	6,560	5,870	7,406	8,941	13,810	22,127	38,872	55,617	63,129	75,734	88,949	-	
<b>Cash, period end</b>		6,560	5,870	7,406	8,941	13,810	22,127	38,872	55,617	63,129	75,734	88,949	91,705	91,705	

